

**2017/18 PROPOSED BUDGET**  
**2016/17 11 MONTH ACTUAL + 1 MONTH PROJECTED TO 6/30/2017**  
**2015/16 ACTUAL YEAR END TOTALS**

	PROPOSED BUDGET 2017/2018	-----COMBINED-----			-----GENERAL DISTRICT-----			-----IMPROVEMENT DISTRICT A-----		
		2016/17 BUDGET	2016/17 PROJECTED TO 06/30/16	2015/16 ACTUAL 06/30/15	PROPOSED BUDGET 2017/2018	2016/17 PROJECTED TO 06/30/16	2015/16 ACTUAL 06/30/15	PROPOSED BUDGET 2017/2018	2016/17 PROJECTED TO 06/30/16	2015/16 ACTUAL 06/30/15
<b>OPERATING REVENUES</b> *	6,227.3 ac. ft.	* 7,131.0 ac. ft.	* 6,116.8 ac. ft.	* 5887.70 ac. ft.	3,919.3 ac. ft.	4,385.7 ac. ft.	3,743.3 ac. ft.	4,508.0 ac. ft.	3,967.8 ac. ft.	3,948.7 ac. ft.
Water Sales <sup>1</sup>	<b>7,181,071</b> <sup>(1)</sup>	6,571,108	6,761,467	5,795,204	<b>5,594,169</b>	5,394,260	4,455,063	<b>4,670,945</b>	3,979,273	3,363,478
Water Services	<b>1,750</b>	1,750	27,512	7,382	<b>1,750</b>	27,512	7,382	-	-	-
Service Contracts	<b>29,770</b>	37,850	38,019	36,984	<b>29,770</b>	38,019	36,984	-	-	-
CWA/MET Fixed Costs	<b>499,983</b>	407,524	407,496	-	<b>499,983</b>	407,496	-	-	-	-
Meter Charges	<b>743,344</b>	655,000	620,899	645,193	<b>280,096</b>	213,693	194,346	<b>463,247</b>	407,206	450,847
Pump Zone Charges	<b>1,361,833</b>	1,391,444	1,257,849	1,162,533	<b>386,220</b>	418,313	324,698	<b>975,613</b>	839,537	837,835
Total Operating Revenues	<b>9,817,750</b>	9,064,676	9,113,242	7,647,296	<b>6,791,988</b>	6,499,293	5,018,474	<b>6,109,806</b>	5,226,016	4,652,159
<b>OPERATING EXPENSES</b>										
<b>SOURCE OF SUPPLY:</b>								* 2,200.0 ac. ft.	* 2,236.7 ac. ft.	* 1,804.3 ac. ft.
Purchased Water - SDCWA (3896 AF)	<b>4,417,144</b>	3,953,793	4,560,338	3,627,001	<b>4,417,144</b>	4,560,338	3,627,001	<b>3,084,043</b>	2,612,066	2,023,337
Purchased Water - Local	<b>12,956</b>	12,956	33,397	9,065	<b>12,956</b>	33,397	9,065	-	-	-
CWA/MET Fixed Costs	<b>499,983</b>	407,524	407,511	249,034	<b>499,983</b>	407,511	249,034	-	-	-
Total	<b>4,930,083</b>	4,374,273	5,001,246	3,885,100	<b>4,930,083</b>	5,001,246	3,885,100	<b>3,084,043</b>	2,612,066	2,023,337
<b>PUMPING:</b>										
Salaries & Wages	<b>30,282</b>	27,500	20,238	18,776	<b>753</b>	115	81	<b>29,529</b>	20,123	18,694
Power	<b>1,485,103</b>	1,490,620	1,305,548	1,223,597	<b>458,063</b>	412,975	349,697	<b>1,027,041</b>	892,573	873,900
Maintenance	<b>126,000</b>	147,000	51,759	72,184	<b>26,000</b>	394	5,323	<b>100,000</b>	51,364	66,861
Total	<b>1,641,385</b>	1,665,120	1,377,544	1,314,557	<b>484,816</b>	413,484	355,103	<b>1,156,570</b>	964,060	959,455
<b>WATER TREATMENT:</b>										
Salaries & Wages	<b>75,980</b>	69,000	54,339	45,326	<b>37,440</b>	15,043	15,140	<b>38,541</b>	39,296	30,187
Supplies/Chlorine	<b>30,500</b>	29,200	31,316	21,006	<b>5,200</b>	3,348	6,768	<b>25,300</b>	27,968	14,238
Maintenance & Wtr. Testing	<b>45,300</b>	29,700	23,361	23,681	<b>9,800</b>	4,035	9,606	<b>35,500</b>	19,326	14,075
Power	<b>2,211</b>	2,050	1,791	1,520	<b>1,211</b>	1,104	492	<b>1,000</b>	687	1,029
Total	<b>153,991</b>	129,950	110,808	91,533	<b>53,651</b>	23,531	32,005	<b>100,341</b>	87,277	59,528
<b>TRANSMISSION &amp; DISTRIBUTION:</b>										
Salaries & Wages	<b>263,179</b>	239,000	157,270	206,753	<b>105,420</b>	69,898	93,980	<b>157,759</b>	87,372	112,773
Materials & Supplies	<b>6,000</b>	7,500	4,131	5,751	<b>5,000</b>	3,916	4,995	<b>1,000</b>	215	755
Telemetry	<b>45,000</b>	36,000	27,400	22,570	<b>10,000</b>	10,268	15,492	<b>35,000</b>	17,133	7,077
Engineering	<b>45,000</b>	73,000	42,981	43,655	-	32,438	(99)	<b>45,000</b>	10,544	43,753
Maintenance	<b>208,000</b>	270,000	76,289	553,800	<b>35,000</b>	17,026	42,570	<b>173,000</b>	59,263	511,231
Signal Channel	<b>2,100</b>	2,100	2,062	1,986	<b>1,900</b>	1,956	1,805	<b>200</b>	106	181
Total	<b>569,279</b>	627,600	310,134	834,513	<b>157,320</b>	135,502	158,743	<b>411,959</b>	174,632	675,770

<sup>1</sup> Combined Water Sales figures have been reduced by the amount allocated for IDA purchased water to eliminate duplication of inter-district exchange.

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	-----COMBINED-----			-----GENERAL DISTRICT-----			-----IMPROVEMENT DISTRICT A-----		
<b>PROPOSED BUDGET 2017/2018</b>	2016/17 BUDGET	2016/17 PROJECTED TO 06/30/16	2015/16 ACTUAL 06/30/15	<b>PROPOSED BUDGET 2017/2018</b>	2016/17 PROJECTED TO 06/30/16	2015/16 ACTUAL 06/30/15	<b>PROPOSED BUDGET 2017/2018</b>	2016/17 PROJECTED TO 06/30/16	2015/16 ACTUAL 06/30/15
<b>CUSTOMER EXPENSE:</b>									
Salaries & Wages	89,469	82,200	79,074	44,234	35,499	37,004	45,235	43,575	42,715
Meter Repair & Maintenance	53,500	35,500	32,078	11,500	7,723	6,649	42,000	24,355	12,742
<b>Total</b>	<b>142,969</b>	<b>117,700</b>	<b>111,152</b>	<b>55,734</b>	<b>43,222</b>	<b>43,651</b>	<b>87,235</b>	<b>67,930</b>	<b>55,457</b>
<b>GENERAL &amp; ADMINISTRATIVE:</b>									
Salaries & Wages	436,907	542,459	546,533	205,346	271,967	285,967	231,561	274,566	253,908
Benefits	682,467	641,764	571,609	320,760	276,814	78,827	361,708	294,795	67,294
Professional Services-SGMA	45,000	45,000	65,782	21,150	32,643	15,139	23,850	33,139	14,086
Legal Fees	60,000	56,000	46,180	28,200	25,336	28,671	31,800	20,844	16,904
Accounting/Audit Fees	14,894	15,000	16,431	7,000	8,131	10,541	7,894	8,299	10,695
Insurance	91,921	96,150	51,208	43,203	25,066	40,401	48,718	26,142	36,204
Auto Expense	20,638	25,000	16,316	9,700	8,016	10,460	10,938	8,300	9,051
Telephone Expense	9,574	8,100	7,947	4,500	3,867	3,024	5,074	4,080	2,705
Uniform Expense	3,191	2,600	1,513	1,500	564	1,181	1,691	949	1,050
Office Expense	27,960	17,900	20,268	13,141	9,897	14,197	14,819	10,371	12,256
Postage Expense	2,766	5,800	2,989	1,300	1,488	1,875	1,466	1,501	1,702
Computer Expense	20,574	25,500	14,126	9,670	6,988	10,533	10,904	7,138	9,248
License/Permits/LAFCO/Fees	17,234	19,000	18,455	8,100	7,838	7,637	9,134	10,617	9,962
Utilities	8,085	8,100	7,142	3,800	3,515	3,830	4,285	3,627	3,433
Medical Exams/Physicals	745	1,300	509	350	240	574	395	269	428
Manager Expense	7,532	10,145	5,089	3,540	2,489	2,555	3,992	2,709	2,225
Contingency Reserve	136,756	-	-	56,952	-	-	79,804	-	-
Education/Training Expense	2,628	4,150	1,242	1,235	606	723	1,393	526	676
Membership Fees	25,532	18,000	18,848	12,000	9,437	8,301	13,532	9,411	6,995
<b>Total</b>	<b>1,614,405</b>	<b>1,541,967</b>	<b>1,412,188</b>	<b>751,447</b>	<b>694,903</b>	<b>524,435</b>	<b>862,958</b>	<b>717,285</b>	<b>458,824</b>
<b>GENERAL PLANT:</b>									
Salaries & Wages	57,813	52,500	52,377	27,172	27,453	24,028	30,641	24,924	21,650
Maintenance	23,277	18,500	19,728	10,000	8,739	3,422	13,277	10,989	3,002
Safety Programs/Equip.	2,128	1,500	1,968	1,000	972	224	1,128	996	206
Small Tools	2,553	3,500	843	1,200	417	1,296	1,353	425	1,192
Supplies	2,128	1,800	1,971	1,000	941	373	1,128	1,030	332
Radio Maintenance	1,170	1,200	1,060	550	521	533	620	539	475
Property Tax & Obsolete Inventory	850	465	(15,304)	500	(15,652)	11,602	350	348	81,783
Depreciation	620,000	590,000	590,000	235,000	235,000	194,124	385,000	355,000	363,546
<b>Total</b>	<b>709,919</b>	<b>669,465</b>	<b>652,644</b>	<b>276,422</b>	<b>258,392</b>	<b>235,601</b>	<b>433,496</b>	<b>394,252</b>	<b>472,184</b>
<b>TOTAL OPERATING EXPENSE</b>	<b>9,762,031</b>	<b>9,126,075</b>	<b>8,975,716</b>	<b>6,709,473</b>	<b>6,570,280</b>	<b>5,234,638</b>	<b>6,136,601</b>	<b>5,017,502</b>	<b>4,704,557</b>
<b>OPERATING MARGIN</b>	<b>55,719</b>	<b>(61,399)</b>	<b>137,527</b>	<b>82,515</b>	<b>(70,987)</b>	<b>(216,164)</b>	<b>(26,796)</b>	<b>208,514</b>	<b>(52,398)</b>

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<b>OPERATING MARGIN - from page 2</b>	<b>55,719</b>	(61,399)	137,527	(268,562)	<b>82,515</b>	(70,987)	(216,164)	<b>(26,796)</b>	208,514	(52,398)
<b>NON-OPERATING REVENUES</b>										
Tax Revenue - General	426,200	394,300	440,216	402,372	360,700	372,407	337,793	65,500	67,809	64,579
Water Availability	77,900	78,300	83,624	73,787	49,500	53,186	46,624	28,400	30,438	27,162
MET Stand-by credit	88,010	94,630	106,214	94,944	62,510	80,647	61,710	25,500	25,567	33,234
MET Ready-to-Serve charge	-	-	-	(35,597)	-	-	(27,873)	-	-	(7,725)
Connection Fees/Debt Service Interest	(44,213)	(49,264)	(25,777)	(11,963)	-	(74)	(144)	(44,213)	(25,703)	(11,820)
SDCWA-Infrastructure Access Charge Collected	26,865	25,782	19,806	16,584	26,865	19,806	16,584	-	-	-
Misc. Income & Lease Fees	78,381	84,500	88,650	107,637	-	10,249	24,108	78,381	78,401	83,529
Interest on Investments & Deliq. Accts.	16,450	10,400	26,968	22,222	3,450	3,167	2,467	13,000	23,801	19,755
County Contribution to Fire Protection	203,130	204,530	5,316	62,829	203,130	5,316	62,829	-	-	-
	-	-	-	-	-	-	-	-	-	-
<b>NON-OPERATING EXPENSES</b>										
Water Availability to Capital Reserve	(77,900) <sup>(2)</sup>	(78,300)	(83,624)	(73,787)	(49,500)	(53,186)	(46,624)	(28,400)	(30,438)	(27,162)
MET Stand-by charge to Capital	(88,010) <sup>(3)</sup>	(94,630)	(106,214)	(94,575)	(62,510)	(80,647)	(61,474)	(25,500)	(25,567)	(33,101)
MET Ready-to-serve to Capital	- <sup>(4)</sup>	-	-	35,597	-	-	27,873	-	-	7,725
Conn. Fees/Debt Int Exp. to Capital	44,213 <sup>(5)</sup>	49,263	25,777	11,963	-	74	144	44,213	25,703	11,820
SDCWA-Infrastructure Access Charge	(33,065) <sup>(6)</sup>	(31,982)	(26,194)	(22,582)	(26,865)	(19,914)	(16,422)	(6,200)	(6,280)	(6,160)
50% Invest Rev. to Capital Reserve	(5,550) <sup>(7)</sup>	(1,600)	(9,661)	(6,096)	(1,665)	(991)	(10)	(3,885)	(8,670)	(6,086)
Transfer Fire Protection Funds to Fire	(203,130)	(204,530)	(5,316)	(62,829)	(203,130)	(5,316)	(62,829)	-	-	-
System Upgrade Trans. to Capital Reserve:	(565,000) <sup>(8)</sup>	(420,000)	(420,000)	225,000	(445,000)	-	225,000	(120,000)	(420,000)	-
Transfer from Rate Stabilization Fund	-	-	-	-	-	-	-	-	-	-
<b>Total Non-Operating Revenues</b>	<b>(55,719)</b>	<b>61,399</b>	<b>119,785</b>	<b>745,507</b>	<b>(82,515)</b>	<b>384,725</b>	<b>589,757</b>	<b>26,796</b>	<b>(264,939)</b>	<b>155,750</b>
<b>NET MARGIN</b>	<b>0</b>	<b>0</b>	<b>257,312</b>	<b>476,945</b>	<b>0</b>	<b>313,738</b>	<b>373,593</b>	<b>(0)</b>	<b>(56,426)</b>	<b>103,352</b>
<b>RECAP</b>										
TOTAL INCOME	9,762,031	9,126,075	9,233,028	8,392,803	6,709,473	6,884,017	5,608,231	6,136,601	4,961,077	4,807,909
TOTAL EXPENSE	9,762,031	9,126,075	8,975,716	7,915,858	6,709,473	6,570,280	5,234,638	6,136,601	5,017,502	4,704,557
NET MARGIN	0	0	257,312	476,945	0	313,738	373,593	(0)	(56,426)	103,352